

Welcome



ANTI-BRIBERY AND CORRUPTION

Learning outcomes

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state what bribery and corruption is

This lesson should take 20 minutes to complete.

check your understanding.

Click the arrow to begin.

HOME | HELP | QUICK FACTS | CONTENTS After completing this lesson, you should be able to: explain the types of circumstances where bribery can occur recognise the laws prohibiting the bribery of public officials explain private sector bribery and false accounting. During this lesson there are scenarios related to the topic and questions to

ANTI-BRIBERY AND CORRUPTION



What is bribery?



ANTI-BRIBERY AND CORRUPTION

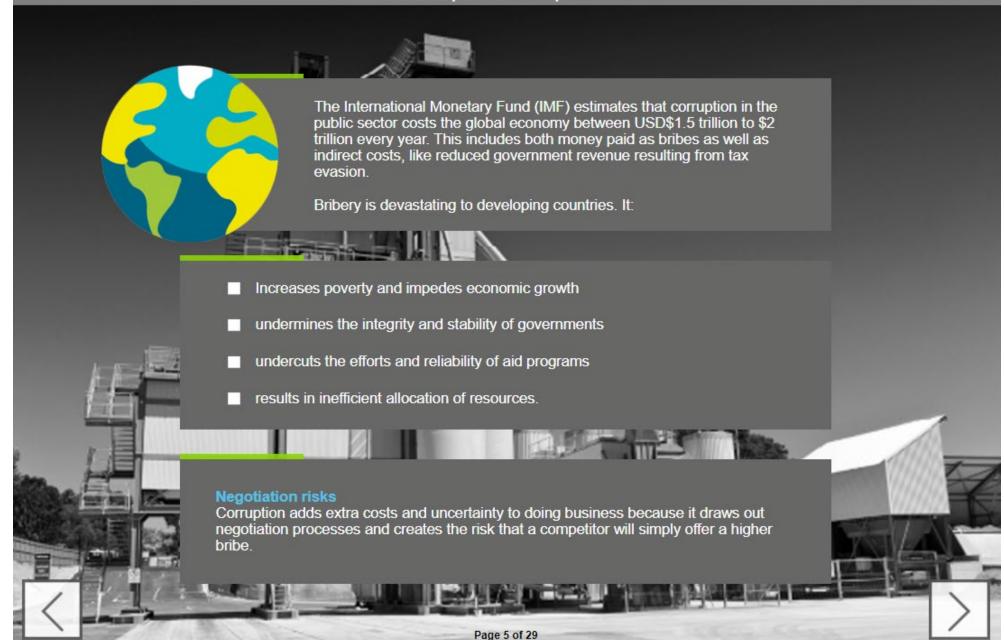
Downer

What is bribery? (Continued)





The problem of corruption



ANTI-BRIBERY AND CORRUPTION

Downer

Scenario 1

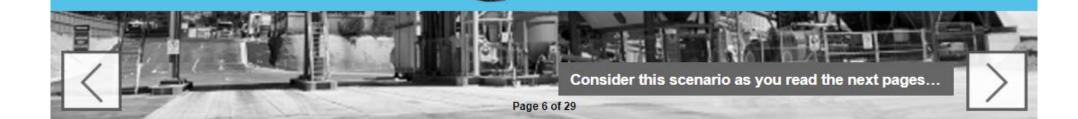
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Oliver is a project manager at Sky High Co, an engineering and construction firm. He recently returned from a business trip to Gondwana where Sky High was contracted to build a copper mine.

> He heard that a competitor, Jade Construction, has set up an office in Gondwana and is close to securing a deal with one of the local mining companies to set up their own mine.

Oliver calls Gondwana's government planning officer, Bruce:

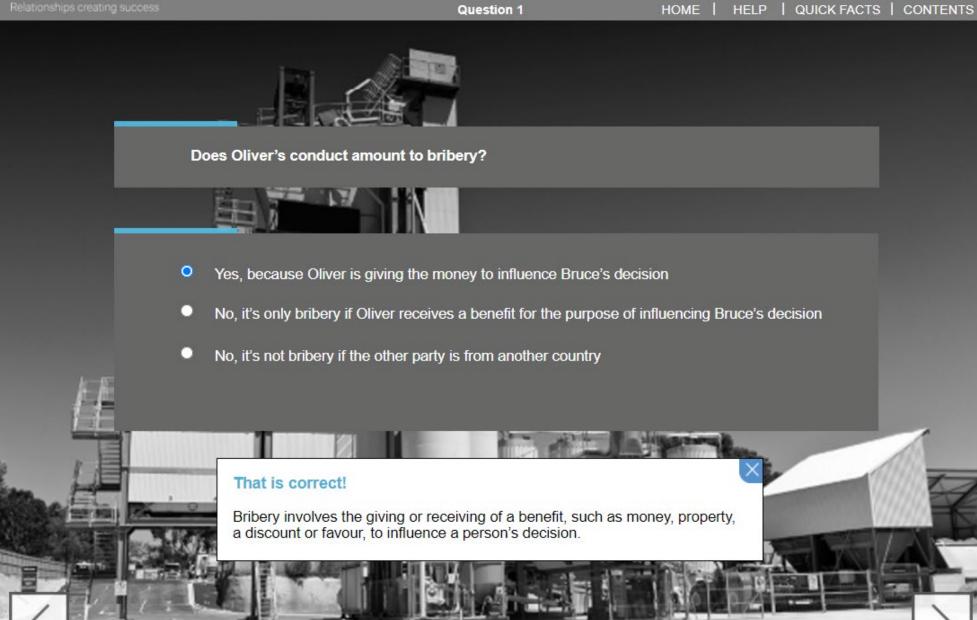
"Hi Bruce, I know you're busy but it would mean a lot if you could consider approving Sky High's mine construction project. I'll tell you what. As soon as the application is approved, I'll transfer you \$20,000."



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Question 1



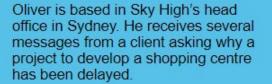
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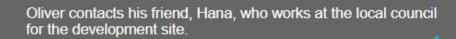
ANTI-BRIBERY AND CORRUPTION



Scenario 2

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Hana: "Hi Oliver, unfortunately your re-zoning application is still in progress while we finish assessing the submissions we received."

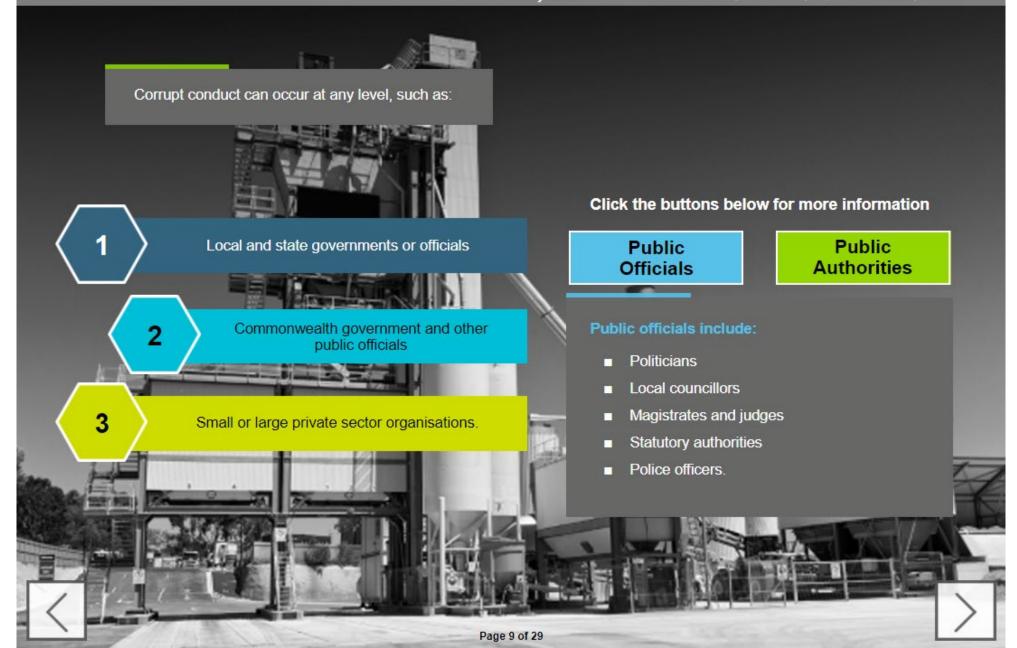
Oliver: "Is there any chance you can push through my application in the next couple of days? I have these tickets to a cruise...if you can help me out, the tickets are yours."



Where can bribery occur?

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Downer

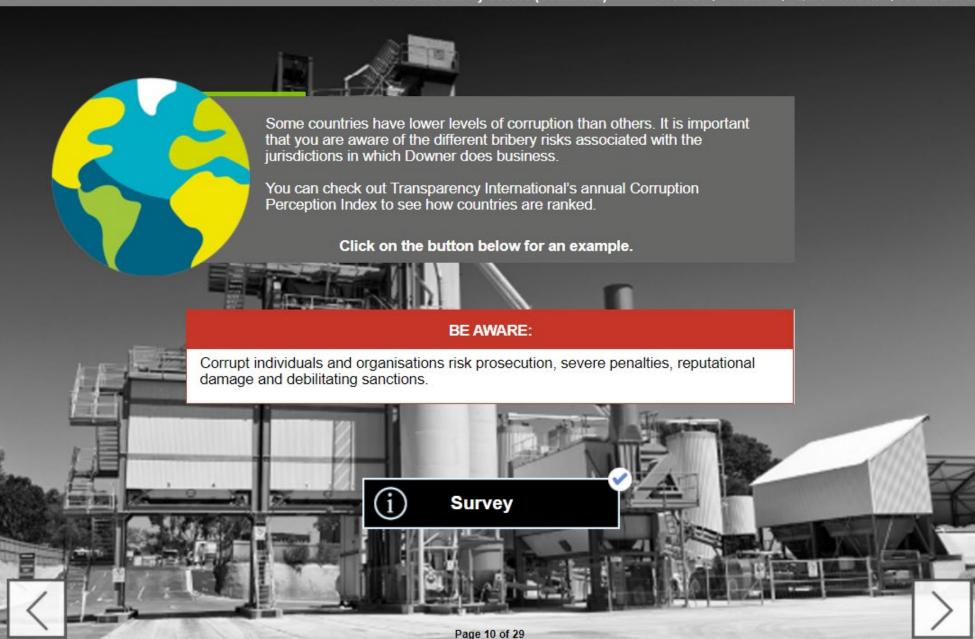
Where can bribery occur?



ANTI-BRIBERY AND CORRUPTION



Where can bribery occur? (Continued)



Where can bribery occur? (Continued)

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Some countries have lower levels of corruption than others. It is important that you are aware of the different bribery risks associated with the iurisdictions in which Downer does business.

Survey: Australian and NZ organisations dealing with corruption



A 2017 Deloitte survey of Australian and NZ organisations found that:

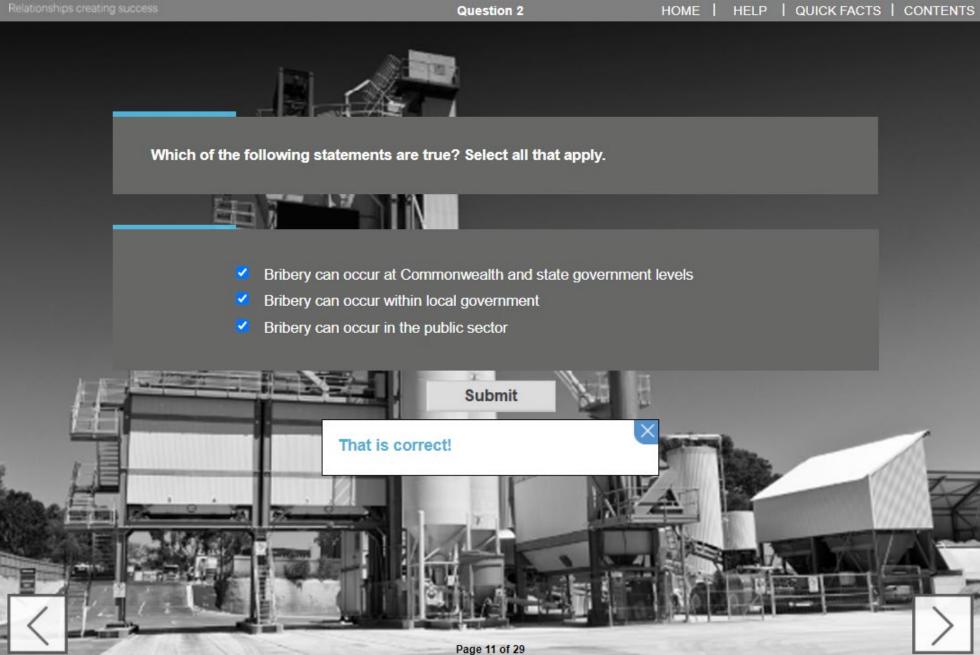
- · one in five respondents had experienced at least one instance of domestic corruption in the past five years. The most common types included undisclosed conflicts of interest, inappropriate gifts/hospitality and personal favours
- · one in five respondents had experienced a foreign corruption incident in the past five years

Click here to read more about the survey.





Question 2

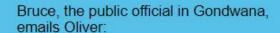


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Scenario 3

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"Dear Oliver

The Gondwanan government has approved the development application for your copper mine.

You can commence construction in the next month.

I look forward to receiving the bonus we discussed."

Oliver had promised to pay Bruce \$20,000 if Bruce approved the project. But now he worries that the payment is illegal. He consults his colleague, Shannon for advice.

Shannon: "You're probably fine. These sorts of payments are common practice in Gondwana. It's not a bribe, it's just a bonus."

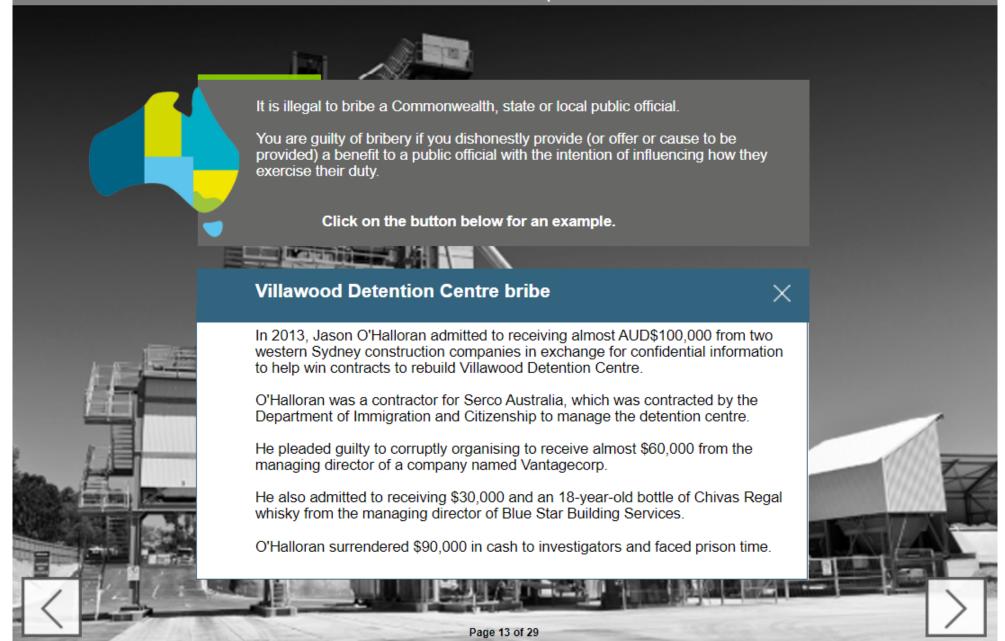
Consider this scenario as you read the next pages...

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Public sector corruption



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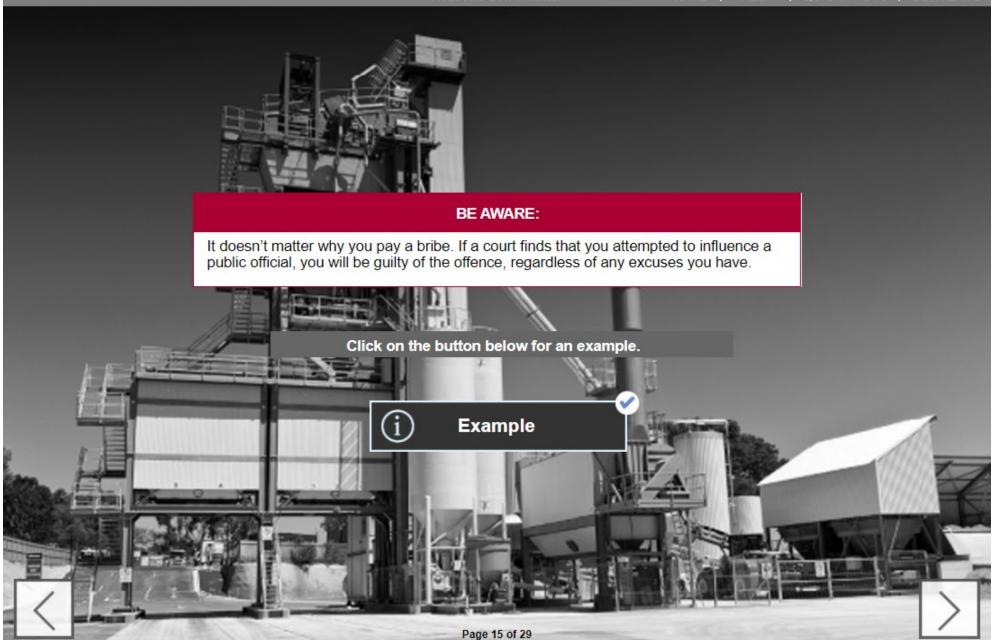
Relationships creating success

Public sector corruption (Continued)



ANTI-BRIBERY AND CORRUPTION

Reasons don't matter



ANTI-BRIBERY AND CORRUPTION



Reasons don't matter

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Eddie Obeid and ICAC

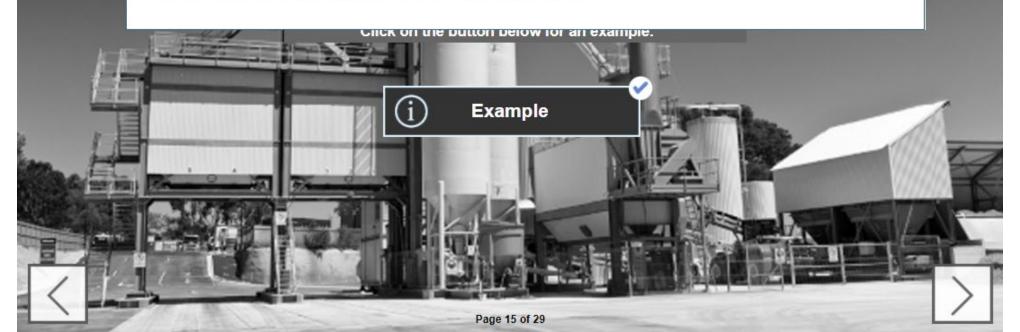


In 2013, the Independent Commission Against Corruption (ICAC) found former Australian Labor Party ministers Eddie Obeid and Ian McDonald engaged in corrupt conduct which potentially cost the state of NSW AUD\$90 million.

An inquiry found that the ministers conspired to rig a tender for a multi-million-dollar coal exploration licence over land owned by Obeid's family, suggesting a "conspiracy to defraud".

McDonald also granted a coal exploration licence in the Hunter Valley to another person without a tender process and provided confidential information to certain parties.

Obeid was subsequently convicted of misconduct in public office.



ANTI-BRIBERY AND CORRUPTION



Foreign public officials

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You will commit the offence of foreign bribery if you provide (or offer to provide) an undue benefit to a foreign public official in the pursuit of business or a business advantage.

You may be guilty even if you are only indirectly involved with the bribe, e.g. if you somehow cause the benefit to be provided.

BE AWARE:

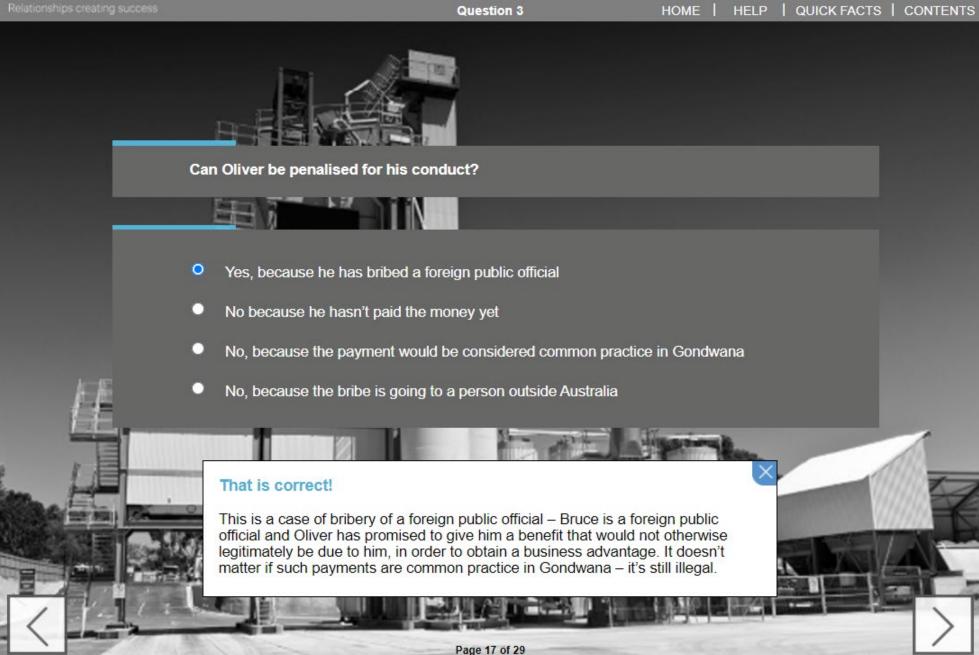
It's still bribery even if the benefit is considered "normal" or "customary" in another country.

REMEMBER:

It doesn't matter if you didn't end up getting the business or advantage, or if you didn't set out to bribe any particular foreign public official (e.g. if you didn't know their identity).

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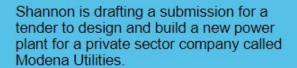
Question 3



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Scenario 4

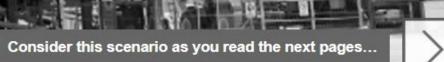
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She receives a call from Irina, a business development consultant at a rival construction firm, Silverite Industries.

Irina: "I hear you're planning to bid on that Modena power plant tender, but we're really willing to do anything to get this project. How about I pay you \$10,000 personally to persuade your board to discontinue your submission?"

Shannon agrees.





Private sector corruption

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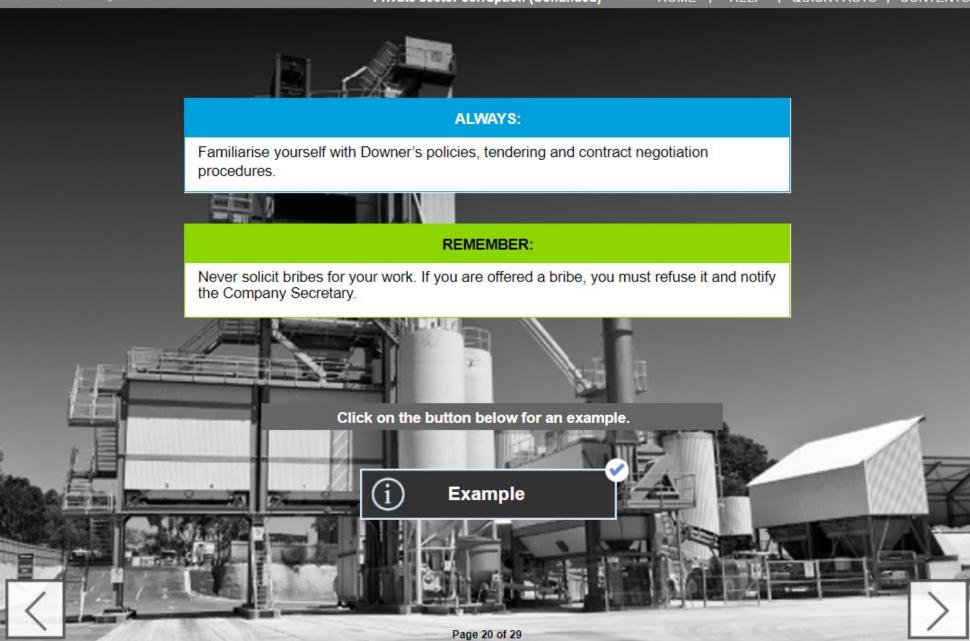


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Private sector corruption (Continued)



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Private sector corruption (Continued)

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ALWAYS:

Familiarise yourself with Downer's policies, tendering and contract negotiation procedures.

Seven years in prison for receiving corrupt benefits

In 2012, a court found David Wills, a former senior Woolworths executive, guilty of 14 criminal charges for "showing favour" to Israeli software firm Az-Ben Electronics in awarding contracts.

Wills received almost \$1.4 million in corrupt payments from the firm over three years. In exchange, Wills awarded the firm multi-million-dollar Woolworths IT contracts. This breached Woolworths' tender policy, which required Wills to issue a tender when buying goods or services worth \$100,000 or more.

The court sentenced Wills to seven years in prison.



Example

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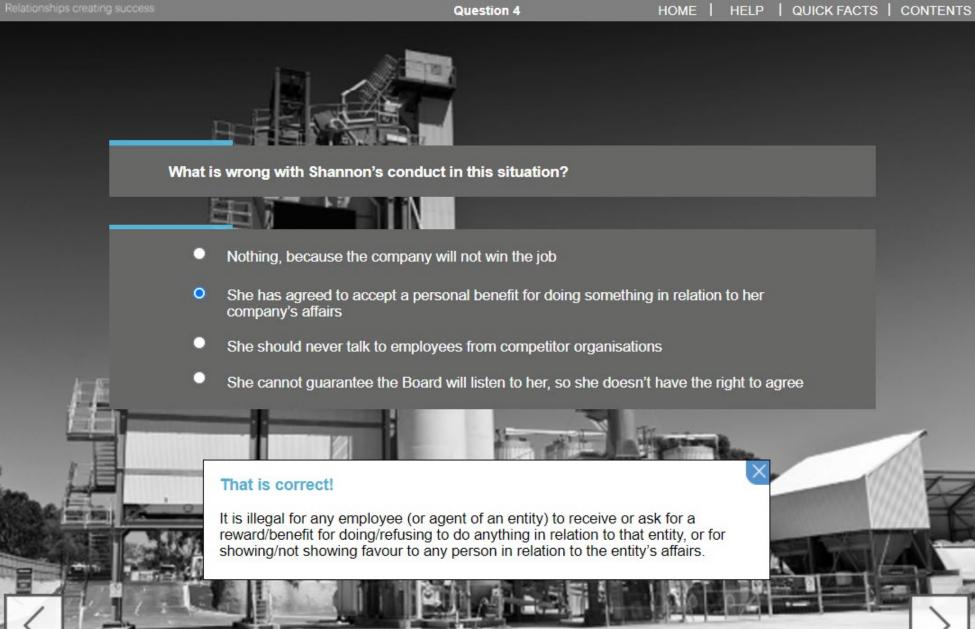


False accounting



ANTI-BRIBERY AND CORRUPTION





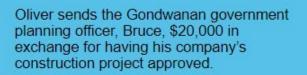
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Scenario 5

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The next day, Bruce forwards him the approved application.



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Penalties

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Severe criminal penalties apply for engaging in bribery.

Individuals

Individuals who bribe a Commonwealth or foreign public official face fines of up to \$2.1 million and/or imprisonment for up to 10 years.

Companies

Courts can order companies engaging in bribery to pay whichever is greatest of the following:

- \$21 million
- three times the value of any benefit obtained (either directly or indirectly) as a result of the bribe
- 10 percent of the company's annual turnover in the 12 months leading up to the bribe.

Companies can also be penalised for authorising or requiring a bribe to be paid.

WARNING:

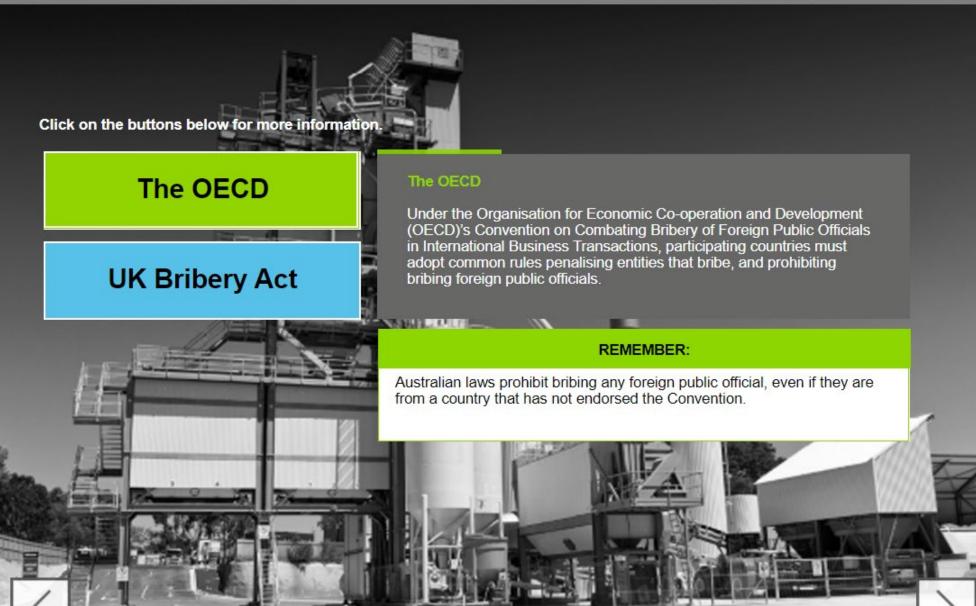
You can be jailed for up to five years for giving (or offering to give) a corrupt benefit, even if you didn't know the person you were trying to influence was a Commonwealth public official.

ANTI-BRIBERY AND CORRUPTION



Around the world

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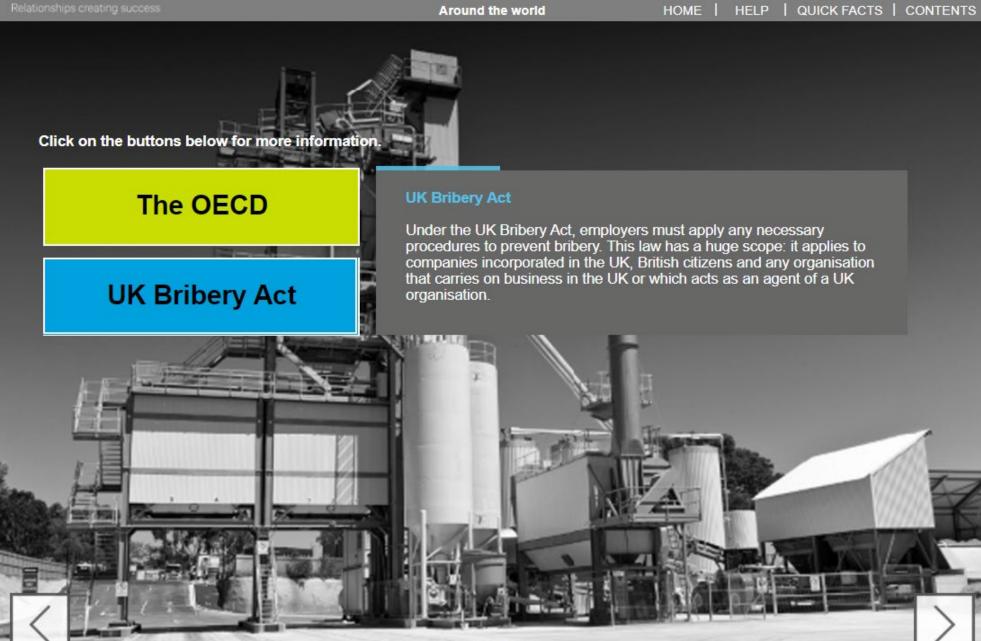


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Around the world



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Around the world (Continued)

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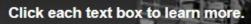
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Around the world (Continued)

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US Foreign Corrupt Practices Act (FCPA)

The United Nations Conventions Against Corruption (UNCAC)

Transparency International (TI)

The United Nations Conventions Against Corruption (UNCAC)

Australia has signed UNCAC, the first legally-binding international anticorruption instrument.

REMEMBER:

If you are unsure about how local or foreign laws or international instruments affect the way you do business, contact Downer's legal department.

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Around the world (Continued)

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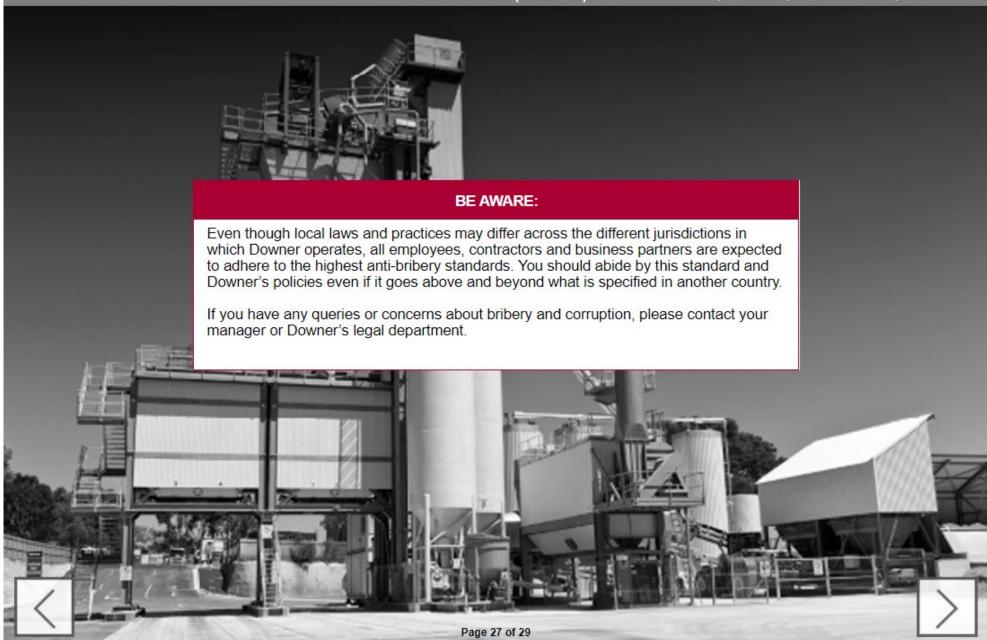


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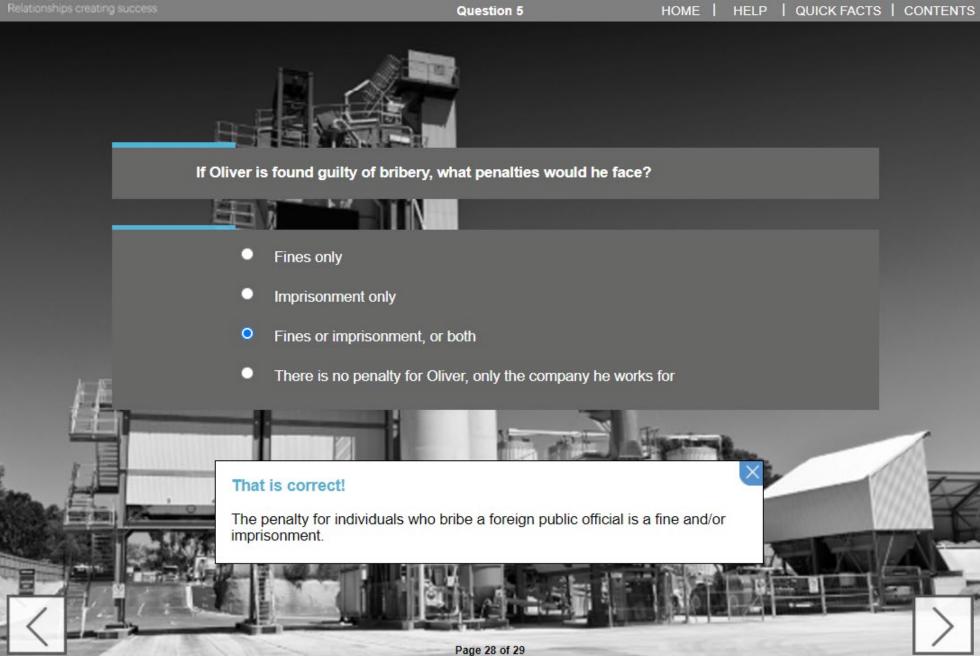
Downer

Around the world (Continued)



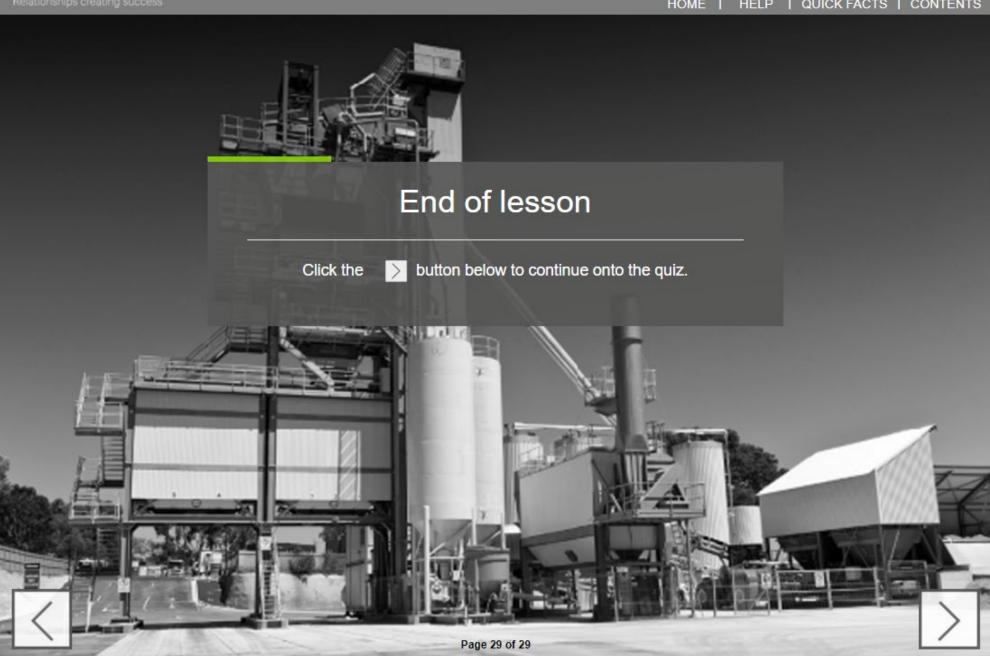


Question 5



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Complete the sentence. In Australia, corrupt conduct is prohibited in...

- ... the public sector only
- ... the private sector only
- ... the public sector, and the private sector only if the conduct involves a foreign official
- O ... both the public and private sector, regardless of whether a foreign official is involved or not



Finish the sentence. It is illegal to receive or ask for a benefit for...

- ... showing or not showing favour to any person in relation to an entity's affairs
- O ... doing or refusing to do anything in relation to an entity
- O Both A and B





Which of the following best describes corruption?

- The dishonest use of power for personal gain
- O Bribery of a public official where the monetary reward offered is above \$1 million
- Accidental oversight of an accounting error that results in a financial loss sustained by the company
- Repeated occasions where a decision-maker appoints a particular contractor based on their pricing and quality work





Complete the sentence. Offering an undue benefit to a foreign public official in pursuit of a business advantage is...

- ... against the law regardless of whether the benefit is considered normal or customary in the country in which you are offering it
- ... against the law only if the benefit is considered abnormal or unorthodox in the country in which you are offering it
- ... against the law if the benefit is valued at more than AUD\$1,000
- o ... not against the law, provided the benefit is non-monetary





Select the best answer. Which of the following conduct amounts to bribing a foreign public official?

- Providing the official with an undue benefit in order to retain business
- Providing an undue benefit in exchange for obtaining business from the official
- Offering to provide the official with an undue benefit in order to obtain a business advantage
- All of the above



Which statement is true?

- O You can only be found guilty of bribery if you actually give or receive a bribe
- O Corruption makes the cost of doing business cheaper
- O Public officials are less likely to be offered bribes because of the position they hold
- O Bribes include both cash and non-cash benefits offered to improperly influence a decision









Select the best answer. Who can be affected by bribery?

- Local and state governments and officials
- O Commonwealth government and other public officials
- The private sector, including both small and large organisations
- All of the above





Which of the following is an example of a public authority?

- O Transparency International
- The CEO of a bank
- A government department
- A local councillor





True or false? All countries have the same corruption risk.

- O True
- O False





Complete this sentence so it is TRUE. Bribery occurs when a decision-maker is offered a benefit....

- ... as payment for services rendered (as per legal agreement / contract)
- o ... as an incentive clause in their employment contract that rewards them for meeting performance criteria
- ... in the form of cash (only)
- ... with the aim of influencing the decision

